



# CHIEF PROCUREMENT OFFICE

Art Moore, Capital Development Board

November 2, 2020

Ms. Janel Forde  
Director  
Department of Central Management Services  
401 S. Spring Street – Room 715 Stratton Bldg.  
Springfield, IL 62706

Re: CPO-CDB Report of Service-Disabled Veteran-Owned Small Business and  
Veteran-Owned Small Business

Dear Director Forde:

Pursuant to 30 ILCS 500/45-57(b), as Chief Procurement Officer for the Capital Development Board (CPO-CDB), I am providing you with the Fiscal Year 2020 report of Service Disabled Veteran-Owned Small Business (SBVOSB) and Veteran-Owned Small Business (VOSB) (collectively Veteran Business Enterprise or VBE) for the Capital Development Board (CDB).

- CMS has 203 certified VBE businesses.
- Of the CMS certified VBE firms, 91 are construction or construction-related professional service (architectural/engineering) firms.
- Of the 91 VBE certified construction or construction-related professional firms, 72 of the firms are prequalified or registered with CDB. Prime contractors must be prequalified to participate as a prime contractor for CDB projects; subcontractors must be registered with CDB.

For FY 2020, certified VBE firms include the following:

CMS Certified VBE Firms			
	Total	Prequalified by CDB as Prime	Registered w/CDB as subcontractor
Contractors	48	12	36
Architects and/or Engineers	24	15	9
Totals	72	27	45

The scope, location of work, and the number of certified VBE firms in the region impact the ability of CDB to place goals on all projects.

- CDB set veteran goals on 171 (55%) of 312 contracts that were solicited for construction and construction-related professional services.



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## **Contracts and Subcontracts**

- CDB's contract awards in FY20 totaled \$320,233,862 of which \$6,917,828 was awarded to veteran-owned small businesses. CDB achieved 2.16% goal participation to VBE firms. which is an increase from FY19 achievement of 2.09 %.

Please note these numbers represent only "construction" and "construction-related" contracts and do not include "supplies and services".

The Procurement Code requires each Chief Procurement Officer to review the progress of State agencies under their jurisdiction in meeting the 3% goal, with input from statewide veterans' service organizations and from the business community, including businesses owned by qualified veterans, and to make recommendations that are to be included in CMS' report to the General Assembly regarding continuation, increases, or decreases of the percentage goal. CDB continues to attend outreach events hosted by other agencies, governmental entities, and industry groups to promote both minority and veteran certification, prequalification, and participation on CDB projects. By Increasing the number of prequalified and registered VBE firms CDB will be able increase the pool of qualified VBE firms who may bid on CDB projects. In addition to the continued outreach efforts the following recommendations are being made by my office:

## **Recommendations**

- A high concentration of CMS certified VBE firms are located in the Chicagoland area. The CPO-CDB continues to recommend identifying projects in the area that would allow for the establishment of goals that exceed the traditional 3%.
- The CPO-CDB recommends that CDB projects that contain VBE goals be identified and promoted to increase visibility regarding these projects.
- Contract awards need to be made on a timely basis.
- Continue outreach efforts to increase the number of certified VBE firms who are also pre-qualified or registered with CDB.



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Thank you for consideration of these recommendations and for including them in your report to the General Assembly. Please let me know how the CPO-CDB can be of assistance in promoting the Veteran's Business Program and increasing state construction business opportunities for veteran-owned businesses.

Sincerely

Arthur Moore  
Chief Procurement Officer for Capital Development Board